

ACRON GROUP'S OPERATING RESULTS FOR 2019

Operating Results for Acron (Veliky Novgorod, Russia)

Product, '000 t	2019	2018	YOY, %
MINERAL FERTILISERS			
Ammonia	2,118	2,016	5.1
<i>Incl. in-house consumption</i>	1,822	1,556	
Nitrogen fertilisers, including	3,918	3,079	27.2
<i>Incl. in-house consumption</i>	1,121	813	
AN	936	642	45.7
<i>Incl. in-house consumption</i>	403	211	
Urea	1,253	1,015	23.4
<i>Incl. in-house consumption</i>	719	602	
UAN	1,729	1,422	21.6
Complex fertilisers, including	1,516	1,556	-2.6
<i>Incl. in-house consumption</i>	33	1	
NPK	1,391	1,553	-10.5
<i>Incl. in-house consumption</i>	33	1	
Bulk blends	125	2	Up
Total commercial output for Mineral Fertilisers*	4,575	4,280	6.9
INDUSTRIAL PRODUCTS			
Organic synthesis products, including	485	475	2.1
<i>Incl. in-house consumption</i>	248	239	
Methanol	106	108	-1.3
<i>Incl. in-house consumption</i>	91	87	
Formalin	173	174	-0.8
<i>Incl. in-house consumption</i>	155	151	
Urea-formaldehyde resins	206	193	6.7
<i>Incl. in-house consumption</i>	2	1	
Non-organic compounds, including	755	725	4.2
Low-density and technical-grade AN	181	157	15.3
Industrial urea	131	119	10.3
Calcium carbonate	412	417	-1.3
Liquid carbon dioxide	24	24	-1.7
Argon	7	7	-4.4
Total commercial output for Industrial Products*	993	961	3.3
TOTAL COMMERCIAL OUTPUT*	5,568	5,241	6.2

Operating Results for Dorogobuzh (Smolensk region, Russia)

Product, '000 t	2019	2018	YOY, %
MINERAL FERTILISERS			
Ammonia	465	601	-22.6
<i>Incl. in-house consumption</i>	462	604	
Nitrogen fertilisers, including	1,015	1,156	-12.2
<i>Incl. in-house consumption</i>	5	144	
AN	1,015	1,156	-12.2
<i>Incl. in-house consumption</i>	5	144	
Complex fertilisers, including	510	963	-47.1
<i>Incl. in-house consumption</i>	4	43	
NPK	501	776	-35.4
<i>Incl. in-house consumption</i>	4	43	
Bulk blends	9	188	Down
Total commercial output for Mineral Fertilisers*	1,519	1,928	-21.2
INDUSTRIAL PRODUCTS			
Non-organic compounds, including	86	99	-13.2
Low-density and technical-grade AN	8	12	Down
Calcium carbonate	54	56	-6.4
Liquid carbon dioxide	24	31	-22.0
Total commercial output for Industrial Products*	86	99	-13.2
TOTAL COMMERCIAL OUTPUT*	1,605	2,027	-20.8

Operating Results for NWPC (Murmansk region, Russia)

Product, '000 t	2019	2018	YOY, %
Apatite concentrate	1,084	1,214	-10.6
<i>Incl. in-house consumption</i>	792	950	
Total commercial output for apatite concentrate*	292	264	10.9

* Commercial output is output less in-house consumption