

## Acron Group's Operating Results for 9M 2021

### Operating Results for Acron (Veliky Novgorod, Russia)

Product, '000 t	9M 2021	9M 2020	YOY, %
<b>MINERAL FERTILISERS</b>			
<b>Ammonia</b>	<b>1,607</b>	<b>1,513</b>	<b>6.2</b>
<i>Incl. in-house consumption</i>	1,557	1,422	
<b>Nitrogen fertilisers, including</b>	<b>2,801</b>	<b>2,643</b>	<b>6.0</b>
<i>Incl. in-house consumption</i>	689	562	
AN	690	834	-17.3
<i>Incl. in-house consumption</i>	232	170	
Urea	1,050	887	18.4
<i>Incl. in-house consumption</i>	456	391	
Incl. prilled urea	273	381	-28.5
<i>Incl. in-house consumption</i>	15	11	
Incl. granulated urea	364	145	150.5
<i>Incl. in-house consumption</i>	27	19	
UAN	1,061	921	15.2
<b>Complex fertilisers, including</b>	<b>1,342</b>	<b>1,183</b>	<b>13.5</b>
<i>Incl. in-house consumption</i>	40	27	
NPK	1,195	1,099	8.7
<i>Incl. in-house consumption</i>	40	27	
Bulk blends	147	84	75.4
<b>Total commercial output for Mineral Fertilisers*</b>	<b>3,466</b>	<b>3,328</b>	<b>4.1</b>
<b>INDUSTRIAL PRODUCTS</b>			
<b>Organic synthesis products, including</b>	<b>367</b>	<b>307</b>	<b>19.3</b>
<i>Incl. in-house consumption</i>	191	155	
Methanol	81	71	13.9
<i>Incl. in-house consumption</i>	71	57	
Formalin	132	110	19.8
<i>Incl. in-house consumption</i>	117	96	
Urea-formaldehyde resins	154	127	22.0
<i>Incl. in-house consumption</i>	4	2	
<b>Non-organic compounds, including</b>	<b>810</b>	<b>672</b>	<b>20.7</b>
Low-density and technical-grade AN	341	234	45.8
Industrial urea	120	92	31.4
Calcium carbonate	327	324	0.9
Liquid carbon dioxide	17	16	0.7
Argon	5	5	-3.7
<b>Total commercial output for Industrial Products*</b>	<b>986</b>	<b>824</b>	<b>19.8</b>
<b>TOTAL COMMERCIAL OUTPUT*</b>	<b>4,452</b>	<b>4,152</b>	<b>7.2</b>

### Operating Results for Dorogobuzh (Smolensk region, Russia)

Product, '000 t	9M 2021	9M 2020	YOY, %
<b>MINERAL FERTILISERS</b>			
<b>Ammonia</b>	<b>556</b>	<b>558</b>	<b>-0.3</b>
<i>Incl. in-house consumption</i>	556	558	
<b>Nitrogen fertilisers, including</b>	<b>948</b>	<b>992</b>	<b>-4.4</b>
AN	948	992	-4.4
<b>Complex fertilisers, including</b>	<b>603</b>	<b>564</b>	<b>7.0</b>
NPK	603	564	7.0
<b>Total commercial output for Mineral Fertilisers*</b>	<b>1,552</b>	<b>1,555</b>	<b>-0.2</b>
<b>INDUSTRIAL PRODUCTS</b>			
<b>Non-organic compounds, including</b>	<b>80</b>	<b>86</b>	<b>-7.0</b>
Low-density and technical-grade AN	26	12	116.1
Calcium carbonate	26	49	-47.0
Liquid carbon dioxide	28	25	12.2
<b>Total commercial output for Industrial Products*</b>	<b>80</b>	<b>86</b>	<b>-7.0</b>
<b>TOTAL COMMERCIAL OUTPUT*</b>	<b>1,632</b>	<b>1,641</b>	<b>-0.6</b>

### Operating Results for NWPC (Murmansk region, Russia)

Product, '000 t	9M 2021	9M 2020	YOY, %
<b>Apatite concentrate</b>	<b>936</b>	<b>848</b>	<b>10.3</b>
<i>Incl. in-house consumption</i>	704	684	
<b>Total commercial output for apatite concentrate*</b>	<b>232</b>	<b>164</b>	<b>41.4</b>

\* Commercial output is output less in-house consumption